

— EXECUTIVE INFRASTRUCTURE BRIEF

VMware Exit Readiness Brief

Migration Runway, Backup Validation, and Proxmox Infrastructure Stack Planning for International IT Teams.

VMware vs Nutanix vs Proxmox Infrastructure Stack.

Three credible directions, each with a different commercial posture and a different degree of lifecycle control.

DIMENSION	VMware VMware Cloud Foundation	Nutanix AHV • integrated HCI	Proxmox Infrastructure Stack
Position	Mature incumbent, deep ecosystem and tooling.	Strong integrated HCI challenger with AHV.	Open-control stack when properly designed.
Commercial	Renewal scrutiny, bundling, exit-planning questions.	Vendor-supported lifecycle; commercial platform.	Open-source core with optional support subscription.
Lifecycle Control	Vendor-led roadmap and licensing terms.	Vendor-controlled, integrated stack.	Customer retains more control of the stack.
Best Fit	Estates staying, with budget for new terms.	Teams wanting a single supported HCI vendor.	Teams seeking open control with managed support.

Positioning is general and not a substitute for a workload-level assessment. **No platform is a universal drop-in**; fit depends on applications, storage, and operational model.



— 12 · NEXT STEP

Book a VMware Exit Readiness Assessment.

Start the runway while the timeline is still yours: discovery, dependency mapping, and backup validation, planned before renewal pressure decides for you.

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